

PROFILE

Envisage

COMMERCIAL CONTENT



Ray Ryan, managing director, Envisage Cloud and Karen Marshall, finance director, Jos Richardson & Son.
Picture: Mark Bickerdike

Envisage Connections fuels growth for retail group

New efficiencies such as better visibility of business performance, in-depth financial reports and integrated document management, ensure Jos Richardson & Son will save time and money

Fuel and convenience retailer Jos Richardson & Son has been busy expanding its fuel retail business and growing its convenience offering. The group now operates a network of ten petrol stations and convenience stores. With this growth comes an increased administrative and accounting workload, which takes up significant time.

The organisation needed to restructure its time-consuming manual accounting tasks, automate data entry and eliminate paper reporting. The goal was to centralise data from the store locations into one.

By partnering with Envisage, the Sage solution specialists, to deploy its Connections software, the retailer saw an opportunity to streamline business administrative processes, provide accurate real-time information and greatly improve business performance.

It seamlessly connects in-store sales, cash and delivery data with Sage 200 to enable data to flow

effortlessly. Since implementation, inputting sales transactions, matching purchase invoices with deliveries and completing bank reconciliations have all been automated.

Better visibility of business performance as well as in-depth financial reports, along with the planned introduction of an integrated document management solution, will enable efficiencies as well as time and cost savings, so that Jos Richardson & Son can keep accounting costs in check. This will equip the organisation with the vital information needed to expand and scale the businesses.

"Since its installation, Connections has proven to be invaluable," said Karen Marshall, financial director at Jos Richardson & Son. "Tasks such as posting purchase invoices, which previously took three hours per store, now only takes ten minutes. With multiple stores, the time saving is considerable, and we can be confident that the data is always correct."

Ray Ryan, chief executive of En-

visage, said: "We're delighted to work with a progressive retailer such as Jos Richardson & Son and support them on their digital transformation journey. It has been very exciting to help them implement Sage 200 and Connections across their store network.

"Connections truly revolutionises data entry and gives management in-depth insights into financial data needed to make positive business changes."

Learn how to reduce your retail accounting workload to accelerate growth: call 01 822 3200 or E: sales@envisagedoat.ie


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